



CONTINENTAL LOGISTICS

Managed Transportation | Freight Brokerage

Did you know?

There are only **3** proposed National Hiring Standards for motor carriers:

- 1 The carrier has registered with the Federal Motor Carrier Safety Administration (FMCSA).
- 2 The carrier has obtained the minimum insurance coverage required by law.
- 3 The carrier doesn't have any unsatisfactory FMCSA ratings and has never been ordered to discontinue operations by FMCSA.

In our experience, 3 checkpoints is not enough to gauge the quality of a motor carrier. When it comes to sourcing new partners, we extend a vigorous process of **37 checks** to ensure our vendors demonstrate a proven track record of excellence.

Raising the Bar on

Motor Carrier Screening and Onboarding Processes

At Continental Logistics, we differentiate ourselves by ensuring compliance in every aspect to protect the seamless flow of our clients' supply chain. When it comes to sourcing new partners, we extend a vigorous process of **37 checks** to ensure our vendors demonstrate a proven track record of excellence. All of our carriers, no matter how big or small, are screened to ensure that they meet the quality standards we set for all of our vendors. We do this by benchmarking all of our carriers against industry standards as well as each other's performance, allowing us to leverage and maintain a quality network to do more with less. Here are just some of our carrier screening checkpoints:

Data:

Motor Carrier Number
Active Common Authority
Active Contract Authority

Documents:

Broker Carrier Agreement
Double Brokering Document
Co-Brokering Document
Signed W9
Written Procedures

Certificates:

Certificate of Standard Carrier Alpha Code (SCAC)

Certificates of Insurance:
Auto Liability
Cargo Liability
General Liability
Workers Compensation

"Selecting only quality partners allows us to build relationships with the industry's best, which ultimately reduces risk for our clients. At the end of the day, our focus on compliance ensures that our partners have peace of mind, allowing them to focus on fostering strong and profitable business relationships."

Harry Cross - Carrier Sourcing, Onboarding and Compliance

